



Cogent Partners Study Reveals Thriving Secondaries Market 2006 Secondary Pricing Levels at Premium to NAV

Dallas – February 22, 2007 – Cogent Partners, a private equity-focused investment bank, has released the full-year 2006 update to its ongoing study of pricing levels in the secondary private equity market. The most recent numbers show that demand for secondaries continues to increase, as for the first time the average pricing for all funds in the study exceeded book value for the full year.

To help institutional investors understand the development and state of the secondary market, in 2005 Cogent Partners began providing semi-annual insight into the pricing levels obtained in its transactions, called the Cogent Secondary Pricing Level. In this latest release of the paper, Cogent updates the pricing levels with an analysis of 183 secondary transactions from 2006. An analysis of the estimated underwriting rates secondary buyers are currently using, first seen in the 1H 2006 paper, is also updated.

“Interest in the secondary market has never been greater, yet institutional investors continue to have very little market data upon which to base their buying and selling decisions,” said Colin McGrady, managing director of Cogent Partners. “Our study confirms the strength of secondary pricing levels, as measured by either percent of net asset value or the underwriting rate buyers are using. However, the most important finding may be that there is no such thing as a market price. Bids for secondary assets are extremely wide-ranging, so sellers will usually benefit from engaging in a well-planned auction process with a diverse set of bidders.”

For more information or to receive a complimentary copy of the complete white paper, please contact Colin McGrady at 214-871-5405.

About Cogent Partners

Cogent Partners is a leading private equity-focused investment bank that specializes in secondary market transactions and related private equity research products for institutional investors. Recognized globally as the leader in private equity sell-side advisory services, Cogent Partners has earned a reputation for successfully initiating, marketing, negotiating, structuring and closing the sale of private equity assets. Since inception, the company has advised on more than \$12 billion in private equity commitments. The firm’s research group offers a range of private equity monitoring and due diligence services. Cogent Partners is headquartered in Dallas, with offices in New York, London and Tokyo.

For more information, please visit www.cogent-partners.com.

Contact

Colin McGrady, Cogent Partners
Managing Director

colin@cogent-partners.com
214-871-5400